

Welcome



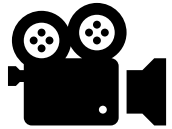
Happier



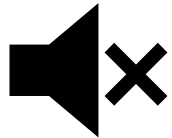
Healthier



More Active



- This session will be recorded



- Please turn your **camera on** and **mute on** (until breakout rooms)



- Type questions into the chat function



- We understand that people are working from home and the distractions that go with it!

SAM Networking Event



Happier



Healthier



More Active





Happier

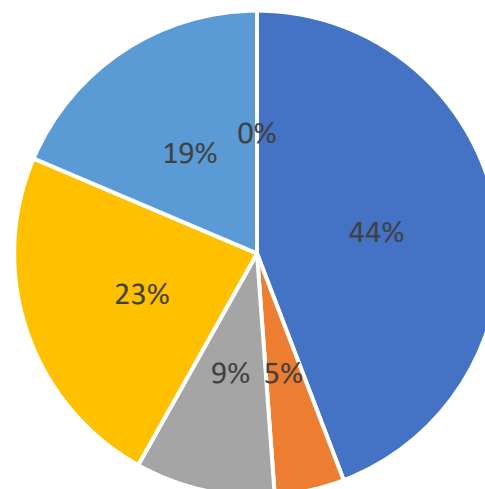


Healthier



More Active

What type of organisation are you?



■ SSP

■ Charity

■ CIC

■ SGO With an Offer

■ SGO Without an Offer

■ Other

What is the biggest threat to your sustainability as an organisation

Schools
Active
Movement

Supported by
YOUTH
SPORT
TRUST



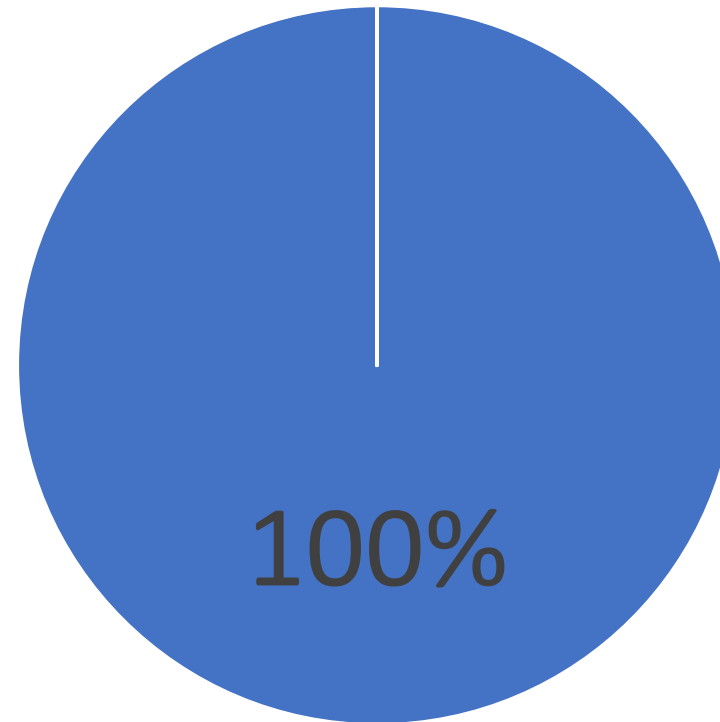
Happier



Healthier



More Active



■ FUNDING

What have you done to build sustainability into your organisation?



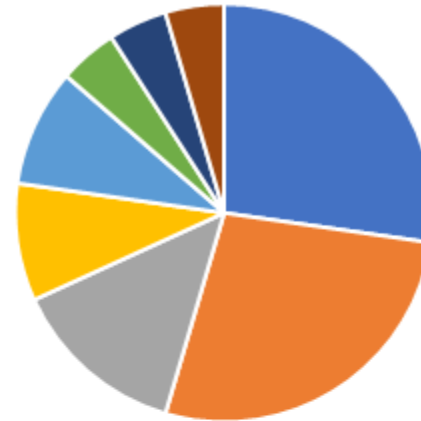
Wellbeing



Healthy Eating



Physical Activity
More Active



- External Funding
- Engaged Heads
- Links to Public Health
- Sponsorship
- Networking
- Set up CIC or Charity
- Pay it Forward
- Different buy in options

Lobbying



pre Active

- Call to Action
- Success
- What Next
- Any ideas?

FUNDING: BIGGEST THREAT....

**Schools
Active
Movement**

Supported by



Happier



Healthier



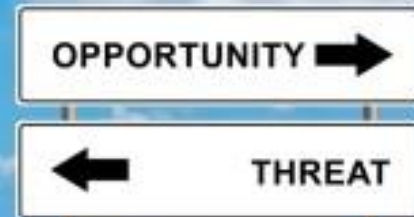
More Active



Every threat to the status quo
is an opportunity in disguise.

Jay Samit

quodanoy



SUSTAINABILITY

HEARTS & MINDS

INCREASE AWARENESS

EVIDENCE / IMPACT

WHOLE SCH DEV

HT ENGAGEMENT

HT ADVOCACY

NETWORKING

ALIGN TO OFSTED

FUTURE MODELS

COMMUNITY INTEREST
COMPANY (CIC)

CHARITY STATUS



Happier



Healthier



More Active

PRACTICALITIES

DIVERSIFY OFFER

% REVENUE STREAMS

INC' EXT' REVENUE

PAY IT FORWARD

RAT PRINCIPLE
(REACT-ADAPT-THRIVE)

DIVERSIFY / REVENUE STREAMS



Happier



Healthier



More Active

Enhanced CDP / Comps
SL Mentoring
Lesson obs'
Onsite-Support
Funding Bid Writing
Consultancy Work
Whole School CPD
In School Support
- Coaches / Play mentors
Core Budget Vs PESP

Broadening the role

FA Girls Project
SETT Project
NGB Projects
Apprenticeships
YST Project Funding (LCV)
SPORT ENG Projects
Local Council Funding
Holiday Provision
Commercial Partners

External Revenue

Active Partnerships
- Tgt Intervention (HAF/OSH)
Apprenticeships
(Sec TA / Non PE TA / Coach)
Health Partners
Youth Projects
PRIM/SEC Workloads
Strategic Partners (Int/Ext)

Thinking Ahead

Break Out 1



Happier



Healthier



More Active

Sharing examples of income streams and future models/sustainable ideas

Break Out 2



Happier



Healthier



More Active

Importance of influencing Head Teachers and how to influence Whole School Development

SAM National School Survey



Happier



Healthier



More Active

- Survey Rationale & importance
- 26th – 30th April
- Any questions on the Koboca survey contact
Board Member Andy Pope



Happier



Healthier



More Active

Thank you for joining the networking session we
look forward to seeing you at the next National
Webinar on 18th May 1pm